

MINNEAPOLIS ST. PAUL BUSINESS JOURNAL®

BUSINESS JOURNAL Top 25 List

Minority-owned Businesses

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Metro-area minority-owned businesses ranked by revenue

Research by Mary Zenzen

Rank	2008 Rank	Name/Address/Phone	Revenue ¹	Business description ²	Employees Year founded ³	Ownership	Top metro executive	Web site
1	NA*	Thor Construction Inc. 5400 Main St. S.E., Suite 203 Friday, MN 55421 (763) 571-2580	\$172,255,269	General contractor, construction manager, design assist, consulting	190 1980	Richard Copeland (100%)	Richard Copeland thorcon.net	
2	1	Shaw-Lundquist Associates Inc. 2757 W. Service Road Eagan, MN 55121 (651) 454-0670	\$75,000,000	General contractor, construction management and design/build services	74 1974	Shaw family (100%)	Fred Shaw shawlundquist.com	
3	NR	Deco Inc. 11140 Zealand Ave. N. Champlin, MN 55316 (800) 968-9114	\$55,000,000	Security, training, consulting, program management, professional services, security system installation and physical protection	1,500 1988w	Robert Durr (51%), Derek Durr (49%)	Derek Durr deco-inc.com	
4	5	Nath Cos. Inc. 900 E. American Blvd., Suite 300 Bloomington, MN 55420 (952) 853-1400	\$42,307,742	Hotels, restaurants, real estate	1,052 1990	Mahendra and Asha Nair (50%), Shalini Nath Wala (12%), Dave Wala (12%) ⁴	Mahendra Nath nathcompanies.com	
5	3	Ajasa Technologies 1710 Douglas Drive, Suite 212 Golden Valley, MN 55422 (763) 381-0899	\$40,658,260	Information technology, management consulting, staff augmentation and payroll services	108 1995	Shelley Williamson (51%), Anthony Williamson (49%)	Anthony Williamson ajasa.com	
6	NR	Ideal Systems Solutions Inc. 10900 73rd Ave. N., Suite 122 Maple Grove, MN 55369 (763) 425-8183	\$36,000,000	Technology adviser providing technology products, professional services and enterprise solutions	22 1997	Elsa Hernandez (51%), John McGuire (49%)	Elsa Hernandez idealsys.com	
7	NR	Pioneer Plastics Inc. 3660 Dodd Road Eagan, MN 55123 (651) 200-6600	\$28,000,000	Custom injection molding and plastics manufacturing	N/P 1985	Mouou Hussain (100%)	Mouou Hussain pioneerplastic.com	
8	4	GCI Systems 665 County Road E.W. Shanika, MN 55126 (651) 604-0700	\$20,225,688	Symantec-based security, infrastructure and data management and Microsoft-based business intelligence solutions	20 1988	Sanjay Kuba (85%), Kay Kuba (24%), Ramesh Kuba (11%)	Sanjay Kuba gci-systems.com	
9	6	Modern Mfg. & Engineering Inc. 9980 Winnebago Ave. N. Brooklyn Park, MN 55445 (612) 781-3347	\$16,523,196	Precision machinery/manufacturing per customer specifications	100 1954	Hue Van Lien (100%)	Hue Lien modernmfg.com	
10	NR	Wecsys 8825 Xylon Ave. Brooklyn Park, MN 55445 (763) 504-1059	\$15,000,000	Wholesale distributor of commercial, industrial and business products including medical, technology, office and janitorial products	20 N/P	Ajayi Akonkwa (100%)	Ajayi Akonkwa wecsys.com	
11	8	Aeritas Consulting Group Ltd. 380 Jackson St., Suite 750 St. Paul, MN 55101 (651) 299-0300	\$12,000,000	IT consulting	52 2001	Nick Hernandez (51%), Michael Finlon (49%)	Nick Hernandez aeritas.com	
12	7	Elliott Contracting Corp. 901 N. Third St., Suite 300 Minneapolis, MN 55401 (612) 256-0000	\$11,727,000	Electrical construction and maintenance	53 1993	Jack Elliott (70%), Ron Bowen (9%), Nancy Bowen (9%), Tom Pätz (3%)	Jack Elliott NA	
13	14	Kumar Mechanical Inc. 1302 29th Ave. N.W. New Brighton, MN 55112 (651) 636-6564	\$11,687,000	Mechanical/HVAC construction contractors	15 1978	Vinod Kumar (100%)	Vinod Kumar kumarmechanical.com	
14	9	SDQ Ltd. 4737 County Road 101, Suite 250 Minnetonka, MN 55345 (952) 929-5263	\$11,600,000	Full-service commercial janitorial, fire and water restoration, emergency cleanup supplies, services for medical, office, retail and industrial	150 1983	M. Marie Bak (100%)	M. Marie Bak sdqltd.com	
15	NR	Taraf Construction Inc. 2635 Fourth St. S.E. Minnetonka, MN 55345 (612) 623-4800	\$11,000,000	General contractor	26 2001	Salah Taraf (100%)	Salah Taraf tarafconstruction.com	
16	NR	MBE Inc. 530 River St. S. Delano, MN 55326 (763) 872-9233	\$10,000,000	Supplies trucks and equipment to import or export sand, gravel, dirt, clay and demolition debris for various excavating contractors	14 1984	Robert Perry (100%)	Robert Perry NA	
17	10	Virtelligence Inc. 6216 Baker Road, Suite 100 Eden Prairie, MN 55346 (952) 746-9220	\$9,406,581	Health care and IT consulting firm that offers management and solution delivery services	N/P 1998	Akhitar Chaudhri (100%)	Akhitar Chaudhri virtelligence.com	
18	13	Metro Communication Services Inc. 7250 Hudson Blvd. N., Suite 160 Oakdale, MN 55128 (651) 702-3100	\$7,629,136	Low-voltage cabling	35 1989	Eugene Johnson (51%), John Walaik (49%)	Eugene Johnson metrocommservices.com	
19	15	Fridley Roofing & Remodeling Inc. 13670 Garnet St. N.W. Ramsey, MN 55303 (763) 760-8210	\$6,400,000	Supplies new roofs to industrial and commercial buildings	N/P 1997	Todd Bekrose (100%)	Todd Bekrose fridleyroofing.com	
20	NR	Copeland Truck-King 5400 Main St., Suite 201 Friday, MN 55421 (763) 572-0505	\$6,300,000	Freight hauling, office relocations, logistics management	55 1985	Richard Copeland (60%), Tim Haug (40%)	Richard Copeland copelandtruck-king.com	
21	NR	Select Source International 6311 Wayzata Blvd., Suite 150 St. Louis Park, MN 55416 (952) 549-9300	\$6,100,000	Professional services for IT, health care, engineering, retail, manufacturing, distribution, financial and transportation companies	101 2000	Mandeep Sodhi (100%)	Mandeep Sodhi selectsourceintl.com	
22	12	Bald Eagle Erectors Inc. 3045 Highway 13, Suite 115 Eagan, MN 55121 (651) 405-9250	\$6,041,982	Steel erector, re-bar and post-tension installer, architectural precast erector, machinery mover	92 1994	David Bice (100%)	David Bice bald eagleerectors.com	
23	16	Best Care Home Health 3008 University Ave. S.E. Minneapolis, MN 55414 (612) 378-1040	\$5,600,000	Home health care agency	220 1990	Nazreen Khatoon (45%), Hyder Khan (45%), Adil Khan (10%)	Nazreen Khatoon bestcareus.com	
24	17	Mtec Electric Inc. 3707 50th Ave. N. Brooklyn Center, MN 55429 (763) 537-1570	\$5,076,417	Electrical contracting	35 1999	Huong Pham (50%), Nick Dang (48%)	Nhung Dang mtecelectric.com	
25	21	United Roofing & Remodeling Inc. 110 Bank St. S.E., Suite 406 Minneapolis, MN 55414 (612) 617-1717	\$5,000,000	Commercial and residential roofing and remodeling	N/P 1997	Eric Jeanotte (100%)	Eric Jeanotte unitedroofingmnc.com	

JUST MISSED

Nearly 50 companies responded to our list survey. Some of the companies that narrowly missed being in the Top 25 are:

Company Revenue

Select Source International \$4.6 million

Horizontal Integration \$4 million

PMI Construction Co. \$3.2 million

Diverse Maintenance Solutions Inc. \$3.2 million

TCC Distributors Inc. \$3 million

Painting by Nakason Inc. \$3 million

McCaa, Webster & Associates Inc. \$2.95 million

Aero Assemblies Inc. \$2.9 million

MN Best Enterprises Inc. \$2.2 million

Capital Maintenance Services \$1.65 million

FOOTNOTES

Abbreviations:
IT = Information technology
HVAC = Heating, ventilation and air conditioning
Mfg. = Manufacturing
NA = Not applicable
N/P = Not provided
NR = Not ranked

Footnotes:
1. From most recently completed fiscal year.
2. Edited to fit.
3. In this metric area.
4. Names from the 2008 list was reported inaccurately.
5. Also Dang, Nath (17%) and Sara Nath (17%)

Notes:
- To qualify for this list, business owners must be ethnic minorities who own at least 51 percent of their company, and their company must be based in the Twin Cities 15-county metro area.
- Holy Land Brand Inc. and Spectrum Custom Design Inc., ranked 11th and 25 on last year's list, respectively, did not respond to requests for updated information.

Source: Company representation